



How's your teamwork?

You know your team: their strengths and their weaknesses. You have the vision and the goals. You fully understand the challenges your team faces and you know they are capable of achievement. Do you know why it just isn't working?

What's at stake?

As a leader, you face more deadlines, shorter timeframes, and greater competition than ever before. Failure is not an option. Making the most of every opportunity is the only acceptable path forward.

Could you use a partner who already knows the ropes?

Our PathFinders are experts in diagnosing team challenges and building teams for stellar performance. We partner with you to find the roadblocks and help you create a specific strategy to remove them, giving you more time to focus on your expertise: leadership.

"Kinetic Insights helped our team to really turn the corner with our team dynamics and execution strategies. I have no doubts that we are now equipped to deliver on the challenging objectives we have in front of us."



Kinetic Insights, LLC

Unleash Your Greatness

We partner with leaders to generate quantum shifts and enable them to collaborate and compete in a rapidly changing environment through 3 service areas: Leader Effectiveness, Team Effectiveness, and Culture Development.



We are Team Coaches, not Trainers.

Our work is customized to fit the unique needs of each team. Nothing we do is “off the shelf”.

We help you see how to achieve performance in ways that build real time team capability through your team’s actual experience.

Organizations are dynamic and most teams go through significant transition several times during their lifecycle. The organization expects these teams to maintain performance without missing a beat.

We engage with teams in two ways. First, we build the team foundation for clearly defined and aligned work and ways of working with each other. Second, we provide team coaching in which our team coaches attend team meetings to help ground and pull through the commitments made by the team, as well as reinforce and continue to build teaming skills.

We help teams accelerate their transition through these changes and return to and exceed previous levels of performance. This is especially effective for launching *ad hoc* teams (mission-critical, cross-functional, and geographically dispersed), as well as intact teams in transition.



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“Our team went from working on their day-to-day department issues to being strategic as a team and building substantially more momentum toward our five year plan.”

Common Team Challenges We Tackle

- Lack of alignment and clarity on purpose, deliverables, and metrics
- Adapting to changes in strategy such as moving from operational efficiency to innovation
- Inefficient decision making
- Lack of commitment to each other
- Inability to embrace constructive conflict
- Lack of shared leadership
- Ambiguous roles and responsibilities
- Prioritizing too many non-strategic objectives
- Major changes in structure or membership (restructure, merger/acquisition, integration)

Every time performance stalls, it is important for the team to resolve constraining issues to move forward quickly. We work with teams to surface and resolve real-time issues with their foundation as well as team dynamics and leave them with the internal capability to continue to do this on their own

We often work with team leaders in advance of the team start-up to help the leader understand his/her unique way of leading teams and skills in building commitment, collaboration and performance excellence. Leader coaching extends into team Jump-Starts and Resets to provide support in leading change effectively and in a timely fashion.